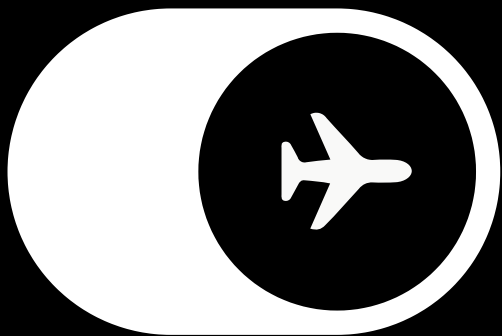


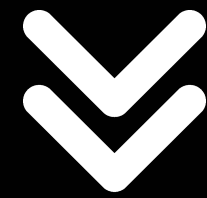
Learnnn
ffline

30%





Lead





Giulia Forghieri

Marketing School Lead
@Talent Garden



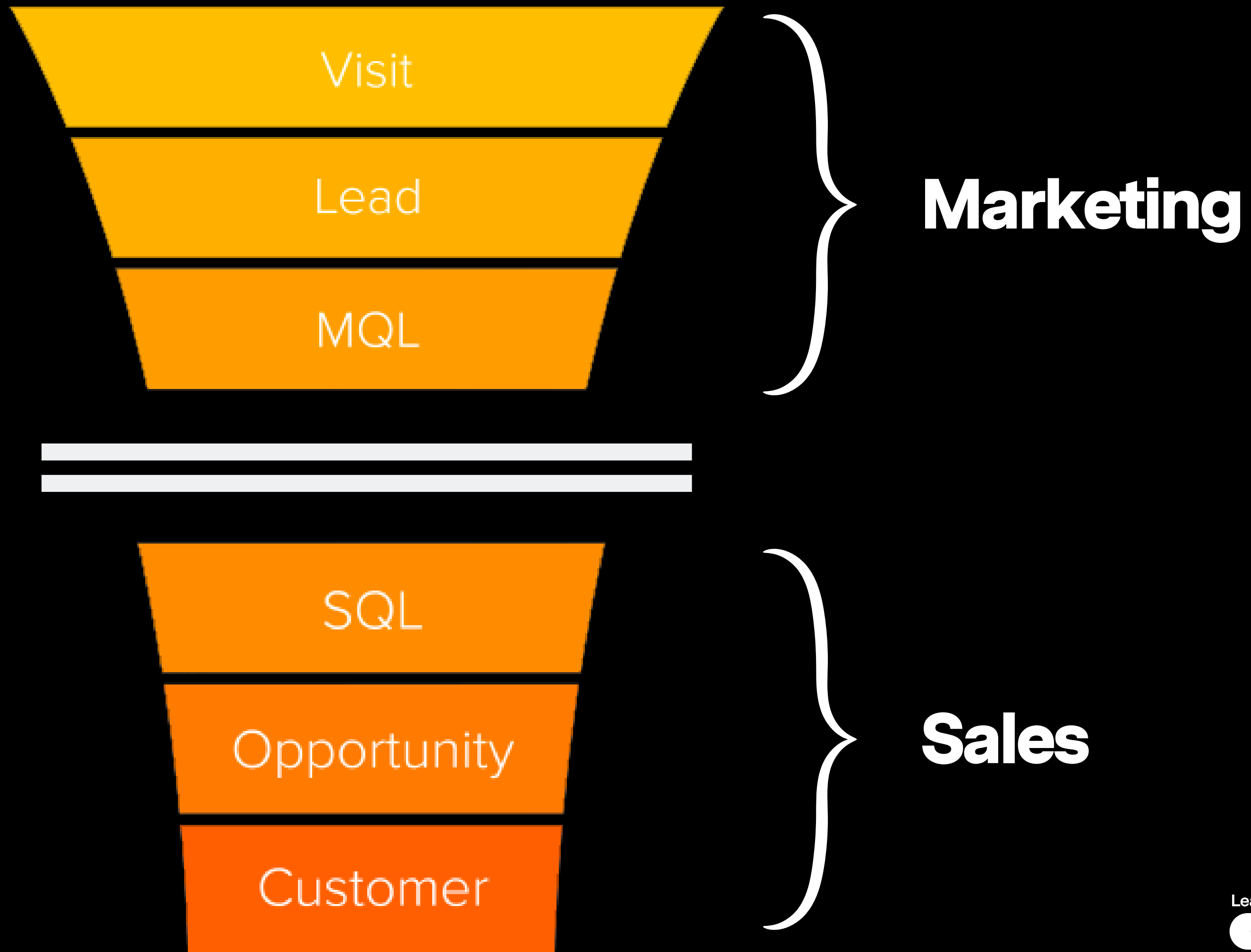
CRITEO



Growth
Tribe

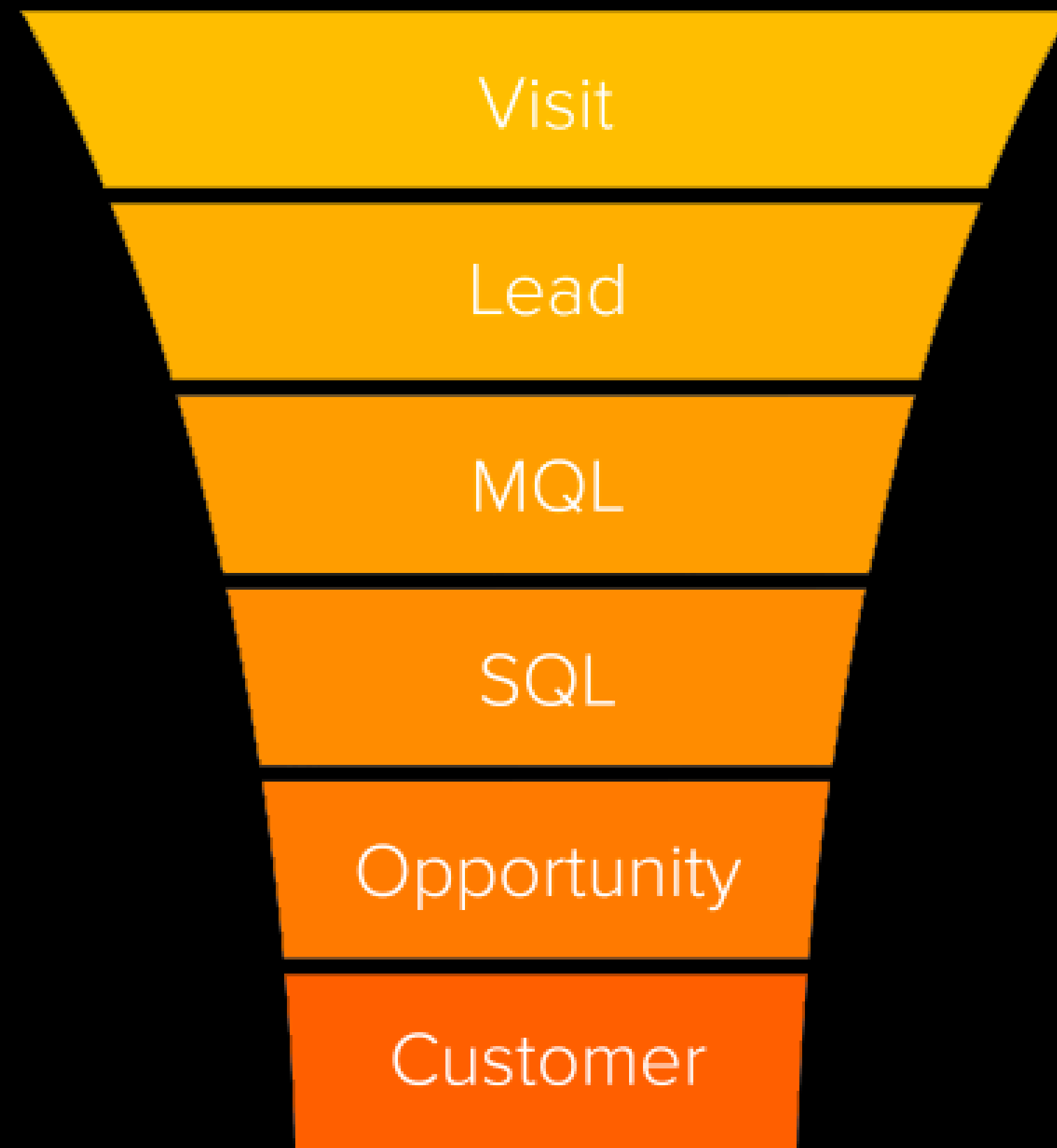
Learnn
offline

Integrare il Sales funnel nella strategia di un team di vendita



Processo di acquisto







FAMILY CARD

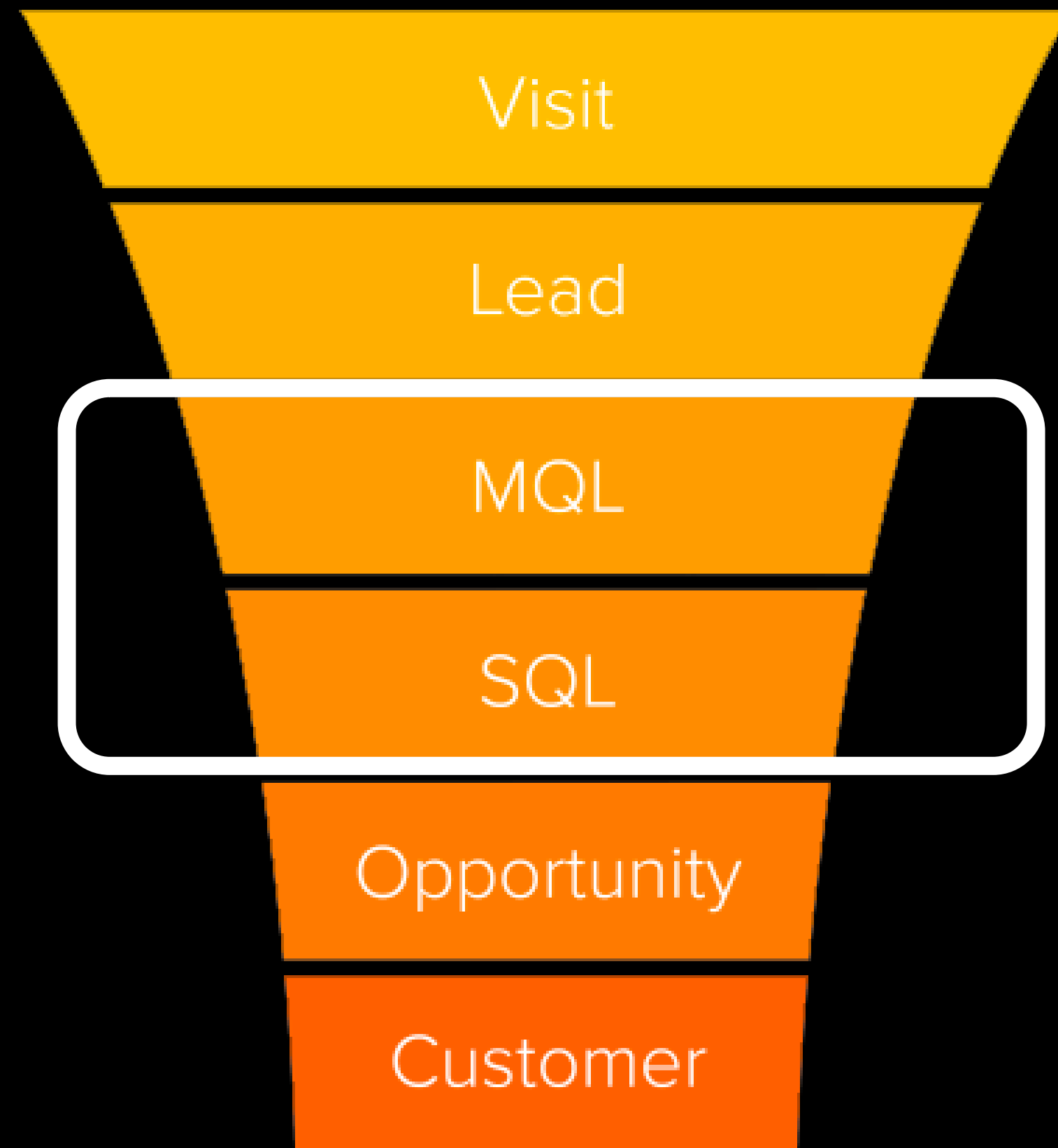
Questo buono dà diritto ad uno sconto del **30%** per tutta la famiglia su qualsiasi acquisto in negozio.

Utilizzabile entro 1 anno dalla data di consegna e non cumulabile con altre promozioni.

SCADENZA:

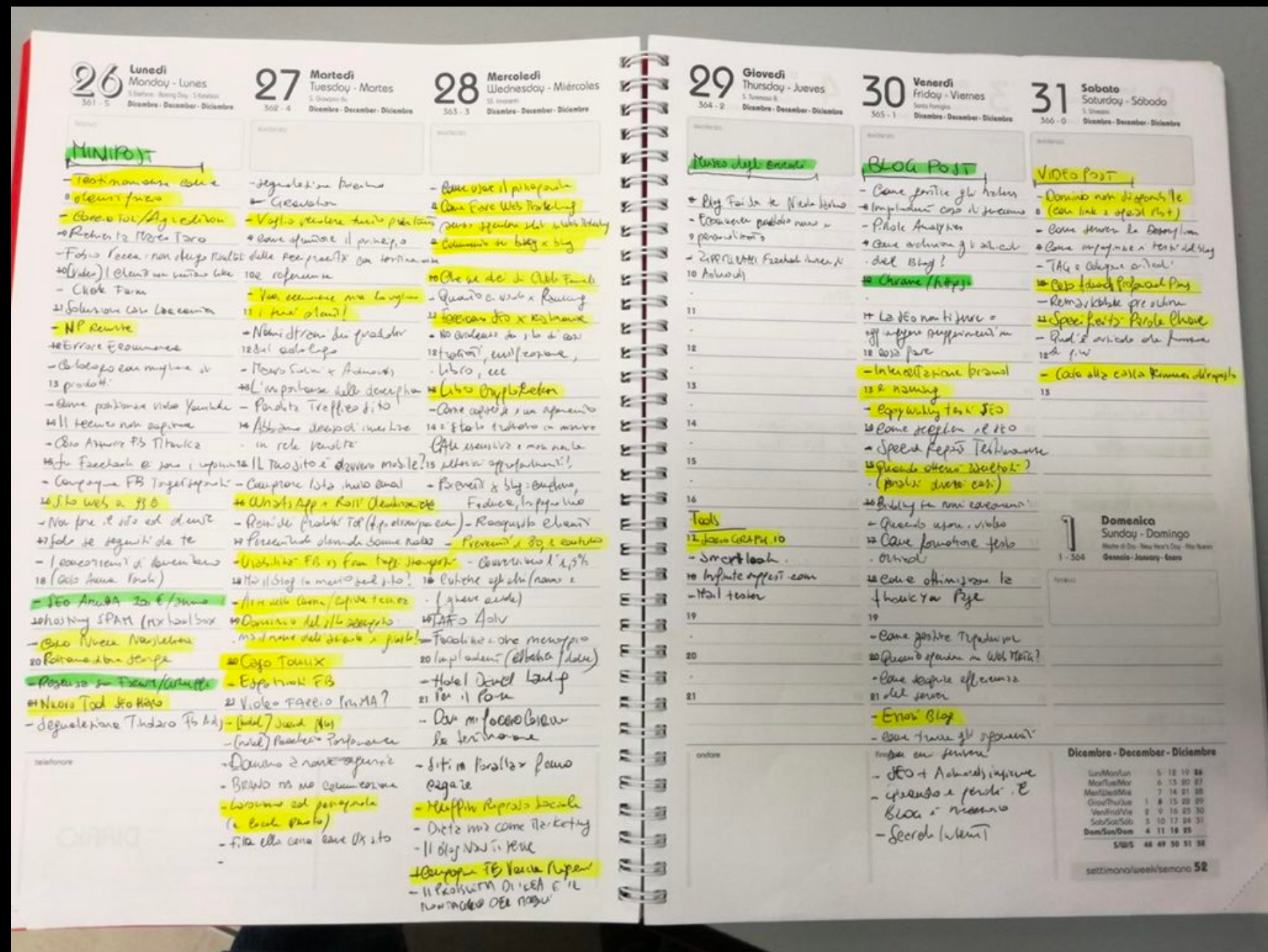
FAMIGLIA:

 **BUONO SCONTO 30%**

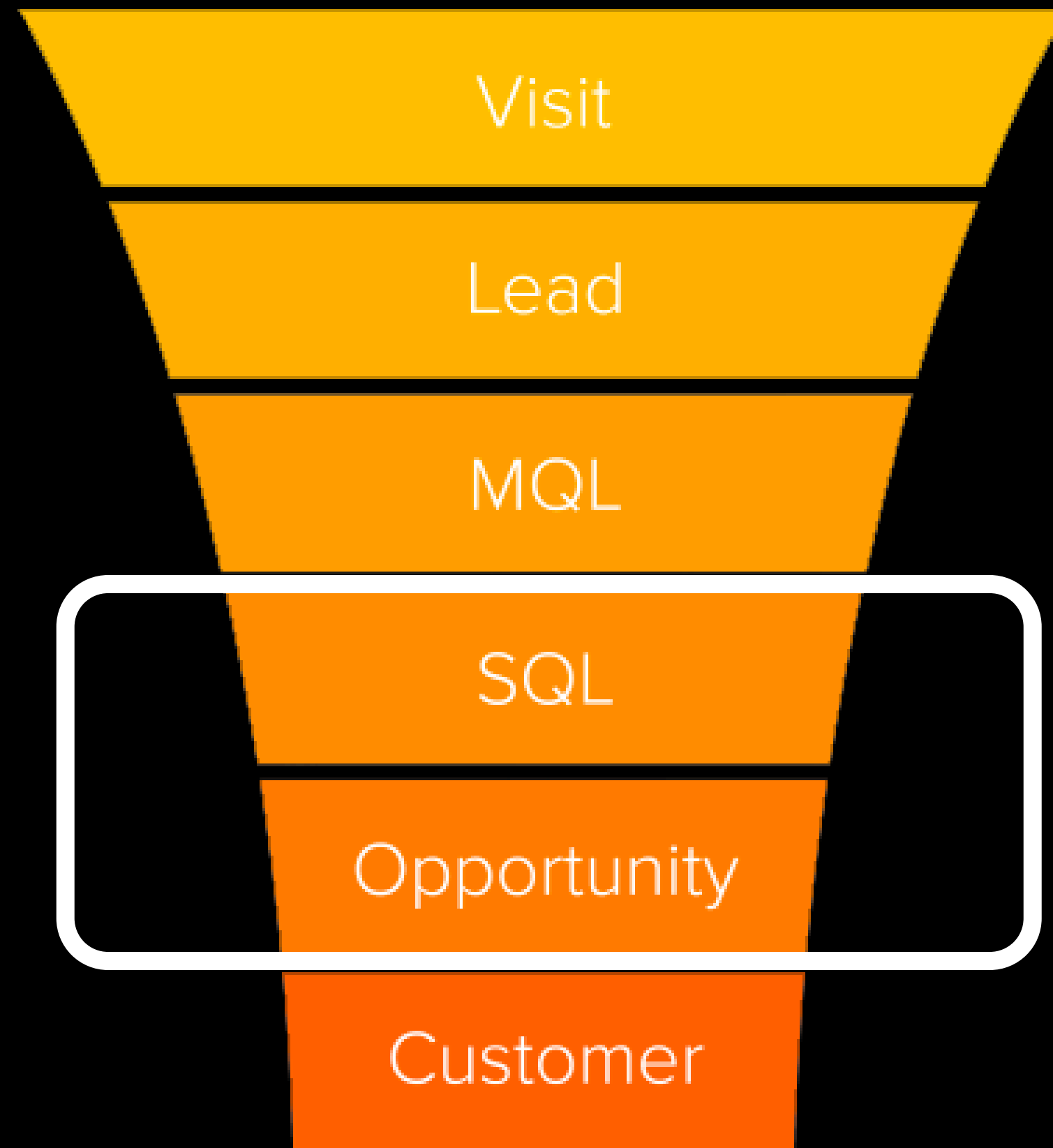


↓ **50%**





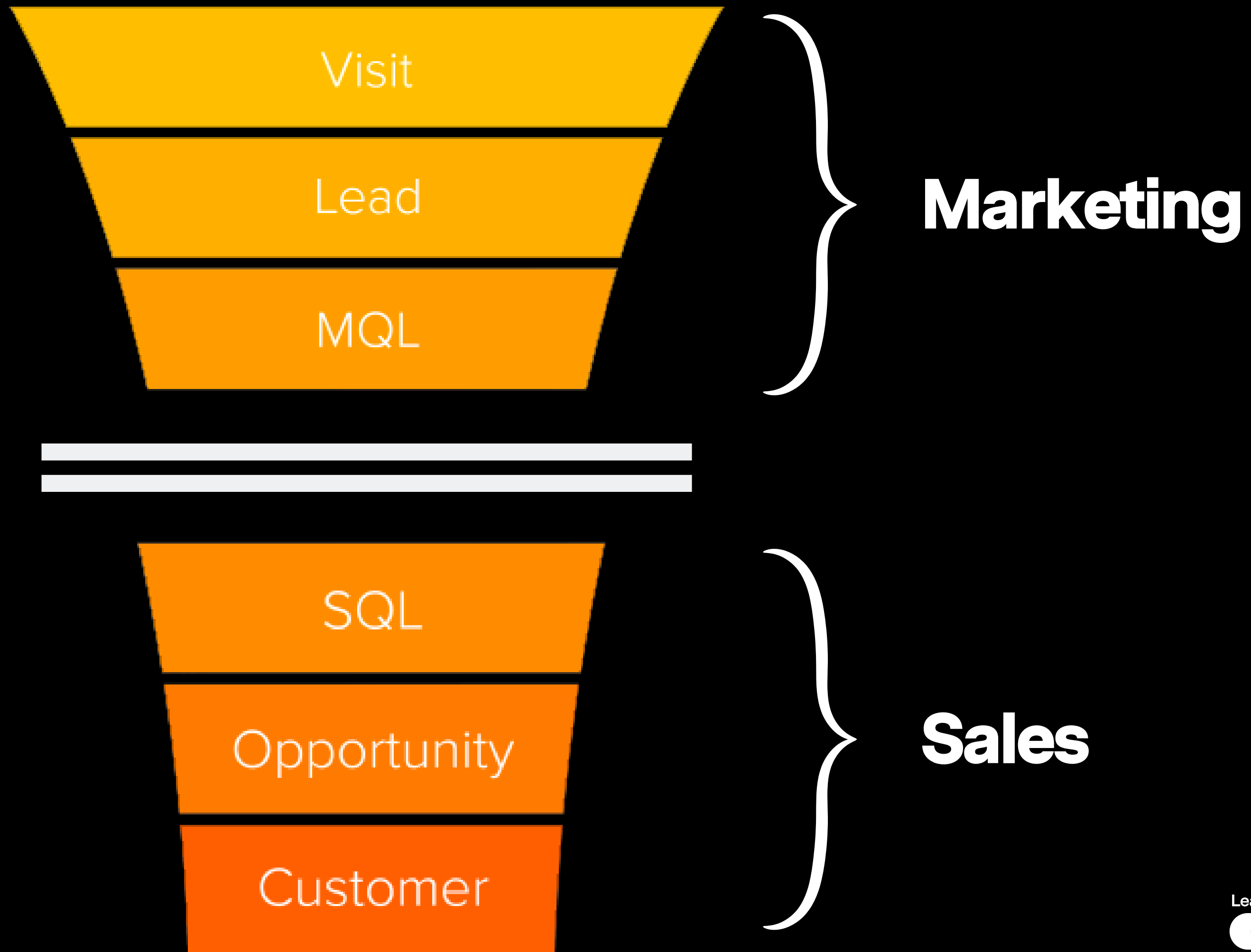
CRM Template					
File Edit View Insert Format Data Tools Extensions Help Last edit was 17 minutes ago					
100% \$ % .0 .00 123 Arial 10 B I A					
H2 fx Yes					
	A	B	C	D	
1	Customer Name	Company Name	Telephone Number	Email Address	Of
2	Mary Keiser	Alpha Pharmaceuticals		mary.keiser@alphapharma.com	32
3	Jane Doe	Adcom Group	210-778-1415	jane.doe@adcom.com	50
4	Chris Shaw	Happy Feet Inc.	210-371-8451	Chris.shaw@happyfeet.com	13
5	Mark Dow	Steel and Bars Inc.		mark.dow@steelbarinc.com	41
6	John Smith	Domesco Medical	210-643-6767	john.smith@domescomed.com	41
7					
8					
9					
10					
11					
12					
+ Contacts Deals Sales Overview Graphs					



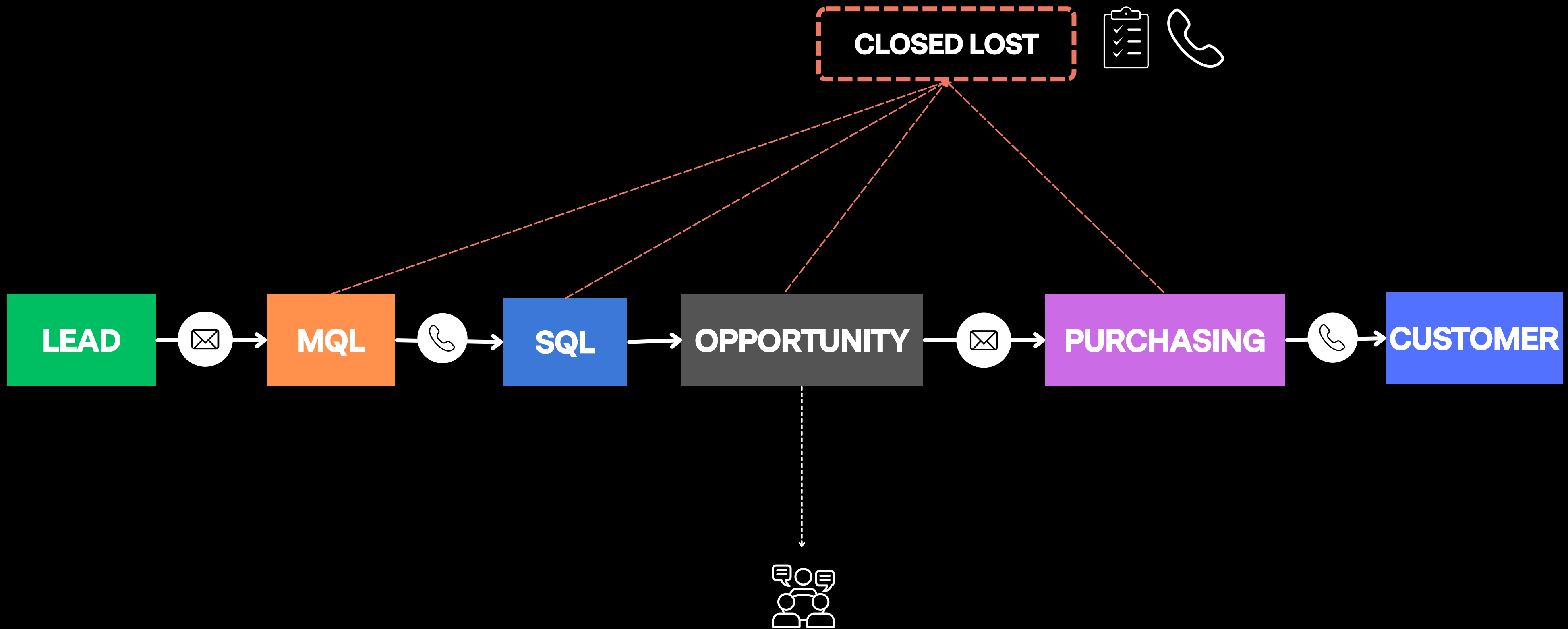
↓ 4%

Lead





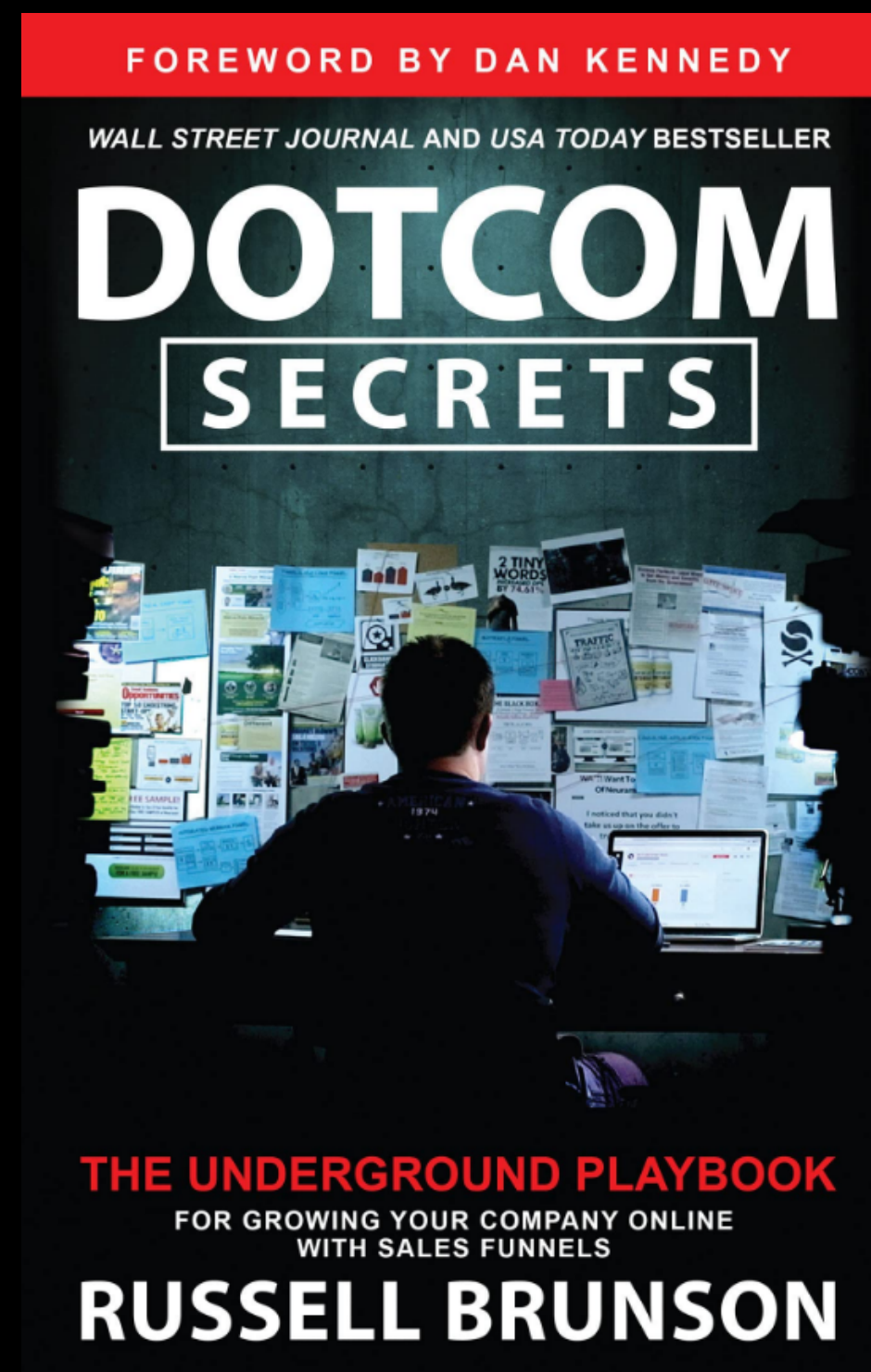




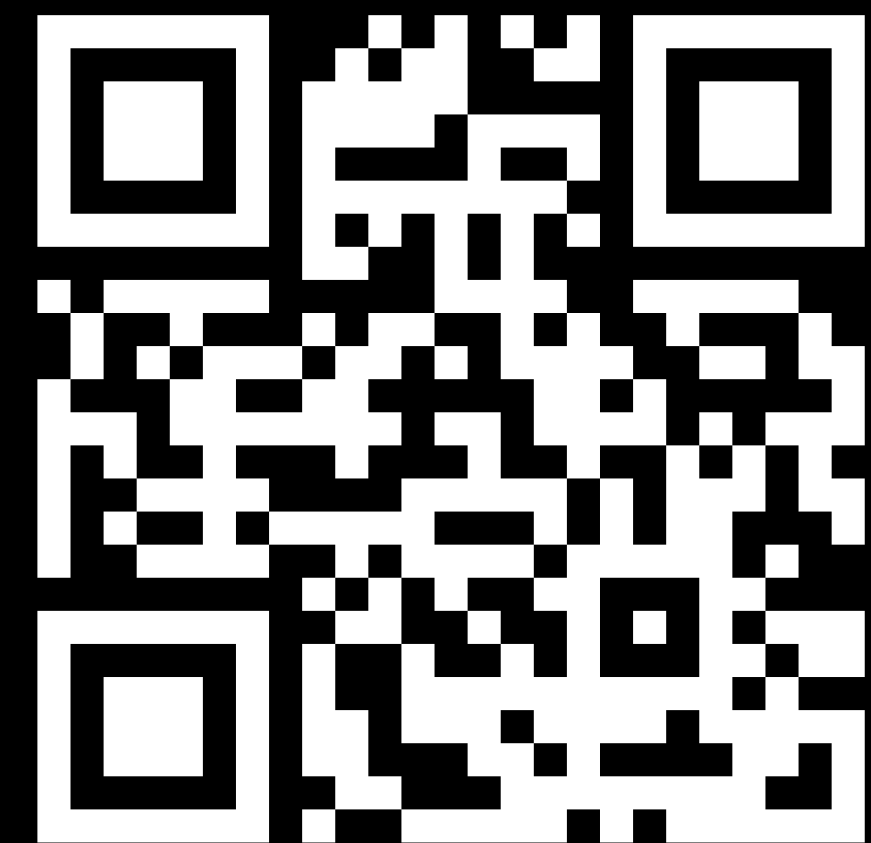
Cosa abbiamo visto:

- 1. Contesto**
- 2. Visione olistica**
- 3. Sales Funnel**
- 4. Team Cross functional**

Risorse consigliate



Hubspot Blog





Giulia Forghieri

Marketing School Lead
@ Talent Garden

 [giuliaforghieri](#)



Ci sono domande?



Lasciami un
feedback

